# Elected Officials' Retirement System CITY OF BALTIMORE, MARYLAND

## **Comprehensive Annual Financial Report**

YEAR ENDED JUNE 30, 2012



A COMPONENT OF THE CITY OF BALTIMORE, MARYLAND



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CITY OF BALTIMORE, MARYLAND

## **Comprehensive Annual Financial Report**

YEAR ENDED JUNE 30, 2012



PREPARED BY Roselyn H. Spencer, Executive Director Bernita James, Deputy Executive Director Tal Willmott, Accounting Manager

A COMPONENT OF THE CITY OF BALTIMORE, MARYLAND



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## **Elected Officials' Retirement System**

## **Mission Statement**

The System is committed to protecting and prudently investing member assets and providing accurate and timely retirement benefits with quality service to members and beneficiaries.

## **Standards of Conduct**

As Trustees and Staff, we are committed to:

Safeguard the members' assets. Strive for continuous improvement. Maintain confidentiality as appropriate. Effectively communicate accurate information. Provide accountable and proactive leadership. Conduct all business in a fair and respectful manner. Foster an atmosphere of cooperation and teamwork. Value members as clients and advocate on their behalf. Comply with the System's plan provisions, policies and guidelines. Work efficiently, simplify procedures, and minimize bureaucratic hurdles.

We expect all who interact with us to adhere to these standards of conduct.

Approved by the Board of Trustees February 21, 2002

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# Certificate of Achievement for Excellence in Financial Reporting

Presented to

**Elected Officials' Retirement** System, City of Baltimore

> Maryland For its Comprehensive Annual **Financial Report** for the Fiscal Year Ended June 30, 2011

A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.



Juntophe P Moinel President Jeffrey R. Emer

**Executive Director** 

### CITY OF BALTIMORE

STEPHANIE RAWLINGS-BLAKE, Mayor



#### EMPLOYEES' RETIREMENT SYSTEM and **ELECTED OFFICIALS' RETIREMENT SYSTEM**

**ROSELYN H. SPENCER, Executive Director** 7 E. Redwood Street 12th and 13th Floors Baltimore, Maryland 21202

December 31, 2012

The Board of Trustees and Members of the Elected Officials' Retirement System Baltimore, Maryland

It is my pleasure to present the Comprehensive Annual Financial Report of the Elected Officials' Retirement System of the City of Baltimore, Maryland (EOS, System, Plan), a component unit of the City of Baltimore, Maryland (City) for the fiscal year ended June 30, 2012. The System's administration is responsible for the accuracy of the data and the completeness of the presentation, including all disclosures. We believe the enclosed data is accurate in all material respects and is reported in a manner designed to present fairly the financial position and results of the EOS' operations.

According to accounting principles generally accepted in the United States, management is required to provide a narrative introduction, overview and analysis of the financial statements of the System in the form of a Management Discussion and Analysis (MD&A). This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it. The MD&A can be found immediately following the Independent Auditor's Report in the Financial Section.

#### **PROFILE OF THE PLAN**

The EOS is a single employer defined benefit local government retirement plan. It was established on December 5, 1983 by legislation to cover the Baltimore City Mayor, the Comptroller, and the President and members of the City Council. All System-related administrative and benefit provisions are established by City Ordinance, as contained in Article 22 of the Baltimore City Code, and may be amended only by the Mayor and City Council. By law, the same Board of Trustees that administers the Employees' Retirement System also administers the EOS. A summary of plan provisions is presented on pages 54 through 57. The number of active, retired and deferred members, as well as beneficiaries of the plan can be found in the Notes to Basic Financial Statements on page 24.

#### **MAJOR INITIATIVES**

One of our basic responsibilities in pension administration is to understand and respond to dynamics that will fundamentally reform the business and ability to improve member services. Like everything else, technology is often the best solution. We took on two technology driven initiatives during the year. First, we contracted with an Information Technology consultant to serve as network administrator support and to provide ongoing IT services by identifying and resolving issues in a preemptive manner.

Secondly, we partnered with a technology company to implement a proprietary web-based Benefits Administration System (BAS). Both initiatives are designed to enhance EOS service delivery in a secured and expedient manner, and to improve member communications.

To implement the proprietary BAS for the EOS, we acquired Pension Technology Group's (PTG) Pension Pro Benefit Administration System. This is a secured web-based BAS application designed for staff and member utilization. The main modules will include maintenance, calculators, processes, pension payroll, workflow, reports, tools and administration. The System will be hosted by RackSpace in a SSAE 16 Type Il certified facility. It is designed to consolidate and maintain recordkeeping of members' records in an electronic format that is secured, backed-up and available for easy access and for remote access during



times of emergency, by utilizing standard internet connections. The web-based system will replace the City's 35-plus year old database system and bring the EOS into the 21<sup>st</sup> century.

Among other features, the BAS will streamline and improve our operating processes, allow for timely retirement calculations with ease and accuracy, and allow for prompt response to questions. It will also allow for electronic submission of retirement applications and provide portals that will be available 24 hours a day and 7days a week to the members. In today's fast paced and changing electronic/social media environment, the new BAS will be an important step in providing members with information that is up-to-date, unfiltered and available when they need it.

#### FINANCIAL AND ECONOMIC SUMMARY

EOS returned 1.3% on its investments for the fiscal year ending June 30, 2012. Although this represents a 0.3% differential from the policy benchmark of 1.6%, in comparison to its peers, it is a respectable performance especially given the lackluster domestic economic recovery, and challenging global market conditions.

The United States (U.S.) economy grew modestly and at a slower pace over the fiscal year. Geo-political and macroeconomic-driven events in Europe and in the U.S. weighed heavily on economic growth, and brought three consecutive years of economic expansion to a crawl. Realities of the euro debt crisis and fear of the U.S. "Fiscal Cliff" (a combination of higher taxes and spending cuts to reduce the national debt) conundrum are still raising concerns about the possibility of a global recession. It is believed that a compromise on the "Fiscal Cliff" is possible, and if achieved, will help the U.S. to avoid the same type of crisis that is happening in Europe.

Additionally, Central Banks in the U.S. and Europe are taking strong measures to stimulate and grow their respective economies. The U.S. Federal Reserve Bank (Fed) continues to implement monetary policies to stimulate the domestic economy. Quantitative Easing (QE3) is the most recent stimulus. It is designed to purchase unlimited amounts of mortgage-backed securities indefinitely, to inspire the economy until employment "improves substantially". The Fed is also committed to holding interest rates near zero at least until mid-2015. In Europe, policy makers and the European Central Bank (ECB) strengthened their commitment to preserving the unity of the euro, as talks of Greece exiting and fear of contagion grew. In a bold move to stimulate the euro, the ECB implemented "Outright Monetary Transaction", a new program, designed to purchase unlimited peripheral euro zone government bonds in the secondary market. This action is in addition to existing austerity measures already imposed on Greece and Spain.

Hopefully, these clearly set policy directions will help to gradually improve both the European and U.S. economies over time. The general outlook for the months ahead is cautious optimism.

#### INVESTMENT SUMMARY

The ERS Board of Trustees (Board) is responsible for investment of the EOS funds and for establishing reasonable investment objectives, developing investment policy guidelines, selecting investment managers and evaluating performance results to assure adherence to guidelines, and achievement of the System's objectives. The Board has a fiduciary duty to exercise its investment authority prudently and solely in the interest of the System's participants and beneficiaries. The Board also seeks to safeguard the assets of the System by implementing proper risk mitigation strategies, and by broadly diversifying the assets.

The System investment objective is to earn or exceed a 7.25% rate of return or to outperform the policy benchmark. Assets in the EOS are invested primarily in indexed and commingled funds, with some that are actively managed. Given the difficult economic climate, the Board made no major shift in the asset allocation, but instead focused on closely monitoring performance, rebalancing as necessary, to remain close to the target allocation.

The 1.3% investment return ranked the EOS in the 41<sup>st</sup> percentile of the public pension funds universe. Total net assets grew by 3%, an increase of \$439,085, for the fiscal year. Fixed income and international equities are major contributors to fiscal year's investment gains, with domestic equity lagging. Long-term, three and five year annualized returns of 12.3% and 0.5% respectively, are very good, considering that loses from the 2008 market downturn are still being absorbed.

The Board continues to utilize external portfolio managers in active and passive strategies. The managers are monitored and evaluated monthly and annually by the Board and its Investment consultant, Marquette Associates, Inc. (Marquette), who provides the Board with monthly and annual evaluation reports. A summary of their annual analysis and the target asset allocation is found on pages 36 to 37 in the investment section of this report. Please refer to the MD&A for more investment and financial analysis.

#### ACTUARIAL AND FUNDING RESULTS

The actuarial results in this report reflect the changes adopted by the Board as a result of the Experience Study completed last year. An actuarial evaluation of the System is performed annually and an Experience Study is conducted every four years.

Based on recommendations from the actuary, Cheiron Inc., and as a result of the Experience Study, the Board approved several changes, including: reducing the investment return assumption rate for funding purposes to 7.25%; reducing the interest rate credited on employee contributions from 5.5% to 5.25%; and reducing the salary increase assumption used to project System's liabilities. These and other changes are intended to strengthen the system's sustainability.

EOS is financially strong, with a funded ratio of 109.2%, up from 105.2% in the previous fiscal year. The funded ratio, is a standard measure of how well the System is funded. Other results of the actuarial valuation for fiscal year 2012 also reflect the System's strength. The total recommended employer contribution decreased from \$419,459 for fiscal year 2013 to \$306,606 for fiscal year 2014, due to gains in the actuarial liability. Normal cost as a percent of pay also declined by 3.73% to 36.18%. Demographic changes were major factors in these positive results. It should be noted that due to the small size of the Plan, any change in demographics - as often occur in election years - can have a material impact on the actuarial results. The Board is cognizant of its duties and makes every effort to maintain the System on an actuarially sound basis. This is verified in the "Schedule of Funding Progress", illustration on page 30 of this report.

#### ACCOUNTING SYSTEMS AND INTERNAL CONTROL

This report has been prepared in accordance with the principles of governmental accounting and reporting promulgated by GASB. The accrual basis of accounting is used to record assets and liabilities, and revenues and expenses. Revenues for the EOS are recorded when earned regardless of the date of collection, and expenses are recorded when liabilities are incurred regardless of when payment is made.

The System's administration is responsible for establishing and maintaining adequate internal controls regarding achievement of all operational, financial reporting and compliance objectives. Specifically, the System's policies and procedures are designed to ensure that the assets are protected from loss, theft, or misuse and that adequate accounting data are compiled to allow for the preparation of financial statements in conformity with accounting principles generally accepted in the United States. Documented procedures of work duties are available for major job functions and implemented thoughtfully and consistently. The internal control structure is designed to provide reasonable, but not absolute, assurance that these objectives are met. Sufficient internal accounting controls exist to provide reasonable assurance regarding the security of assets, and the fair presentation of the financial statements and supporting schedules.

#### INDEPENDENT AUDIT

The Baltimore City Code requires that the City's Board of Estimates select an independent auditor for the Retirement System, and that the auditor report findings annually to the Board of Estimates and to the Board of Trustees. The Board of Estimates elected to have the Department of Audits render an opinion as to the fairness of the System's financial statements. The independent auditor's opinion is contained in the Financial Section of this report.

#### **PROFESSIONAL SERVICES**

The Board appoints a custodial bank, consultants and investment managers, subject to approval by the City's Board of Estimates. These professionals are chosen based on their ability to provide services that are essential to the effective and efficient operation of the System. Trustees are also required to monitor and terminate investment managers as necessary for underperformance, or for other material reasons as determined by the Board. All of the professionals that provide services to the Board are listed on pages 13 and 44 in the Introductory and Investment Sections of this Report.

#### AWARDS AND ACKNOWLEDGMENTS

For the 26<sup>th</sup> consecutive year (fiscal years 1986-2011) EOS was awarded a Certificate of Achievement for Excellence in Financial Reporting from the Government Finance Officers' Association of the United States and Canada (GFOA) for its Comprehensive Annual Financial Report for the fiscal year ended June 30, 2011. A Certificate of Achievement is a prestigious acknowledgement that is valid for one year and is awarded to only those governmental units who meet or exceed the strict standards and criteria of the association. I believe that this Comprehensive Annual Financial Report continues to meet the Certificate of Achievement Program requirements. It will be submitted to the GFOA to determine its eligibility for another certificate.

This CAFR is intended to provide complete and reliable information as a basis for making management decisions, as a means of determining compliance with legal provisions, and determining responsible stewardship for the assets contributed by the members and the City of Baltimore. Its preparation was a combined effort of the System's accounting and administrative staffs. They and all others who contributed to preparing of this report are to be commended for their excellent work.

In closing, I would like to thank the Board of Trustees, for their unwavering support and confidence in what we do; the EOS' dedicated staff, especially the accounting group, who keeps us focused and always conscientious; our investment consultant Marquette Associates, Inc.; our actuary, Cheiron, Inc.; and the other professionals who partner with us in the administration of the EOS.

Sincerely yours,

Krilyn H. Spencer

Roselyn H. Spencer

### CITY OF BALTIMORE

STEPHANIE RAWLINGS-BLAKE, Mayor



#### EMPLOYEES' RETIREMENT SYSTEM and ELECTED OFFICIALS' RETIREMENT SYSTEM

ROSELYN H. SPENCER, Executive Director 7 E. Redwood Street 12th and 13th Floors Baltimore, Maryland 21202

December 31, 2012

To: All Members, Retirees, and Beneficiaries City of Baltimore Elected Officials' Retirement System (EOS)

On behalf of the Board of Trustees, I would like to share with you some of this year's significant developments, and to also highlight some accomplishments of the Board and staff.

Investment return for the fiscal year was 1.3%, placing EOS in the 41<sup>st</sup> percentile in the public pension fund universe. In a year of slow economic growth, high market volatility, on-going Eurozone debt crisis and other macroeconomic challenges, this is a relatively good outcome.

Topping that, EOS improved its funding status with the funding ratio increasing from a solid 105% last year to an even better 109% at June 30, 2012. This is great news at a time when funding ratios are declining for most other retirement funds, and is a clear assurance to our members that the EOS is financially strong and sustainable for the long term.

On the administrative side, the most exciting development in fiscal 2012 is the launch of a project to install a new Benefits Administration System (BAS) to replace the City's 35+ year old database system and bring EOS administration into the 21<sup>st</sup> century. The platform for the new BAS is Pension Technology Group's (PTG) Pension Pro Benefit Administration System, a secure web-based application. The BAS is a much needed acquisition that will substantially improve member communications and EOS operations.

In a very busy year of activities and undertakings, we have a few people to acknowledge. Executive Director Roselyn Spencer and our Investment Consultant, Marquette Associates, work collaboratively, implementing the Board's investment strategies in a difficult investment environment and keeping EOS on a steady course. Roz and her staff are also hard at work to move the BAS project forward and implement the Board's vision for a state-of-the-art data system. At the same time, they continue their outstanding work at their daily duties on behalf of EOS members. They are to be commended and given special thanks for their efforts.

Last but not least, I am grateful to my fellow Trustees for their dedication, commitment and valuable contributions on behalf of the EOS and the confidence they have placed in me as their Chair. EOS and its members benefit greatly from their service.

Sincerely, Joan M. Pratt, CPA

Chair, Board of Trustees



Elected Officials' Retirement System City of Baltimore, Maryland **BOARD OF TRUSTEES** 

#### Joan M. Pratt, CPA Chair Ex-officio Comptroller of the City of Baltimore, Maryland

#### Deborah F. Moore-Carter Vice Chair

#### Term expires December 31, 2015

Mrs. Moore-Carter is the Labor Commissioner for the City of Baltimore. She was elected by the active membership to serve a four-year term.

#### Dorothy L. Bryant Term expires December 31, 2015

Ms. Bryant is a Phlebotomist with the City of Baltimore Health Department. She was elected by the active membership to serve a four-year term.

#### Brenda J. Clayburn Term expires December 31, 2013

Ms. Clayburn is currently the President of the City of Baltimore Union (CUB). Her official City job function is Office Supervisor in the Baltimore City Police Department. She was elected by the active membership to serve a four-year term.

#### Ernest J. Glinka Term expires December 31, 2015

Mr. Glinka is a Retired Administrator for the City of Baltimore Retirement Systems. He was elected by the retired membership to serve a four-year term.

The two positions that are appointed by the Mayor are currently vacant.

Both appointed and elected trustees serve four-year terms. Appointed trustees continue to serve until replaced by the Mayor, or until the expiration of two consecutive full terms. There are no limitations on the number of terms an elected trustee may serve.

Elected Officials' Retirement System City of Baltimore, Maryland LEGAL COUNSEL, GENERAL COUNSEL, ACTUARY, AND INDEPENDENT AUDITOR

#### LEGAL COUNSEL

City of Baltimore Law Department George Nilson, Esq.

#### **GENERAL COUNSEL**

City of Baltimore Elected Officials' Retirement System John Kratz

#### ACTUARY

Cheiron, Inc. Kenneth Kent, F.S.A. McLean, Virginia

#### **INDEPENDENT AUDITOR**

City of Baltimore Department of Audits Robert L. McCarty, Jr., CPA

See page 44 in the Investment Section for a list of investment professionals.





### CITY OF BALTIMORE

STEPHANIE RAWLINGS-BLAKE, Mayor



DEPARTMENT OF AUDITS

ROBERT L. McCARTY, JR., CPA City Auditor 100 N. Holliday Street Room 321, City Hall Baltimore, Maryland 21202 Telephone: 410-396-4783 Telefax: 410-545-3961

December 31, 2012

Honorable Joan M. Pratt, Comptroller And Other Members of the Board of Estimates of the City of Baltimore Board of Trustees of the Elected Officials' Retirement System

#### INDEPENDENT AUDITOR'S REPORT

We have audited the accompanying financial statements of the Elected Officials' Retirement System of the City of Baltimore, Maryland, a component unit of the City of Baltimore, as of and for the year ended June 30, 2012, as listed in the table of contents. These financial statements are the responsibility of the Elected Officials' Retirement System's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Elected Officials' Retirement System's internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Elected Officials' Retirement System's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, based on our audit, the financial statements referred to above present fairly, in all material respects, the plan net assets of the Elected Officials' Retirement System as of June 30, 2012, and the respective changes in plan net assets for the year then ended, in conformity with accounting principles generally accepted in the United States.

In accordance with *Government Auditing Standards*, we have also issued our report, dated December 31, 2012, on our consideration of the Elected Officials' Retirement System's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The Management's Discussion and Analysis, on pages 18 to 21, and the Required Supplementary Information and Supporting Schedules, on pages 29 to 33, are not a required part of the basic financial statements but are supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the Management's Discussion and Analysis. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Elected Officials' Retirement System's basic financial statements. The introductory section, required supplementary information and supporting schedules, investment section, actuarial section and statistical section, as listed in the table of contents, are presented for purposes of additional analysis and are not a required part of the basic financial statements. The required supplementary information and supporting schedules have been subjected to the auditing procedures applied by us in the audit of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole. The introductory section, investment section, actuarial section and statistical section have not been subjected to the auditing procedures applied by us in the audit of the basic financial statements and, accordingly, we express no opinion on them.

Robert L. McCarty, Jr., CPA

City Auditor

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We are pleased to provide this overview and analysis of the financial activities of the Elected Officials' Retirement System (EOS) for the fiscal year ended June 30, 2012. EOS is the administrator of a single employer defined benefit local government retirement plan (the Plan). Readers are encouraged to consider the information presented here in conjunction with additional information furnished in the Transmittal Letter, which begins on page 7 of this report.

#### Financial Highlights

- The net assets of the Plan at the close of the fiscal year 2012 are \$18,310,111. All of the net assets are available to meet the Plan's ongoing obligations to plan participants and their beneficiaries.
- The rate of return for the fiscal year ended June 30, 2012 was 1.3%, compared to the fiscal year ended June 30, 2011 return of 23.2%, this was due to the investment performance of the Plan's domestic equity assets.
- The Plan's total net assets held in trust for pension benefits increased by \$439,085 or 2.5%, as a result of positive investment performance and employer contributions.
- The Plan's funding objective is to meet long-term benefit obligations through contributions and investment income. As of June 30, 2012, the date of our last actuarial valuation, the funded ratio for the Plan was 109.2%. In general, this indicates that the EOS has sufficient funds to cover every dollar of benefits due.
- Revenues (Additions to Plan Net Assets) for the year were \$1,266,025, a decrease of \$3,281,646 from the prior year. Revenues include member contributions of \$63,234 and a net investment gain of \$205,106.
- Expenses (Deductions from Plan Net Assets) decreased to \$826,940 from the prior year expenses of \$871,778 due to a decline in retirement benefit expenses, investment management fees and operating expenses of the system.

#### **Overview of Financial Statements**

The following discussion and analysis are intended to serve as an introduction to the EOS financial statements and the Financial Section of this report.

The **Statement of Plan Net Position** provides a snapshot of the financial position of the EOS at June 30, 2012, the end of the Plan's financial year. It indicates the total assets and total liabilities at June 30, 2012, and the net assets available for future payment of retirement benefits and operating expenditures.

The **Statement of Changes in Plan Net Position**, on the other hand, summarizes the EOS' financial activities that occurred during the Plan's financial year from July 1, 2011 through June 30, 2012.

The **Notes to Basic Financial Statements** provide additional information that is essential to a full understanding of the data provided in the financial statements. The notes are an integral part of the financial statements and include detailed information not readily evident in the basic financial statements.

The statements and the notes are in conformity with the accounting principles generally accepted in the United States. These principles require certain financial statement presentations and disclosures including the use of the full accrual basis of accounting to record assets and liabilities, and revenues and expenses.

The Statement of Plan Net Position presents the Plan's assets and liabilities, as well as, the net assets available for future retirement benefits and operating expenses at June 30, 2012. The assets comprise receivables, mainly from member contributions, and investments at fair value. Investments are valued at the last reported purchase or sale price. Purchases and sales of investments are recorded on a trade date basis. The payables comprise retirement benefits, investment management fees, and administrative expenses.

The Statement of Change in Plan Net Position presents information showing how the Plan's net assets changed during the year. Member contributions are recognized in the period in which the contributions are due. Employer contributions are recognized when a formal commitment has been made by the City of Baltimore to provide the contributions. Benefits and refunds are recognized when due and payable in accordance with the terms of the Plan. All investment gains and losses are shown at trade date. Both realized and unrealized gains and losses are shown on the investments.

The Statement of Plan Net Position and the Statement of Change in Net Position can be found on pages 22 and 23 of this report.

The **Required Supplementary Information** that follows immediately after the notes to the basic financial statements provide two schedules showing ten-year historical trend information concerning the funded status of the Plan and contributions made to the Plan by the employer. See the Required Supplementary Information beginning on page 29 of this report.

The remaining supplemental schedules provide additional detailed information concerning investment expenses and payments to consultants. All of this information is considered useful in understanding and evaluating the financial activities of the Plan.

#### **Financial Analysis**

Net assets may serve over time as a useful indicator of the Plan's financial position. At June 30, 2012, assets exceeded liabilities by \$18,310,111. All of the net assets are available to meet the Plan's ongoing obligation to Plan participants and their beneficiaries. As of June 30, 2012, total net assets increased by 2.5% compared to the prior year, due to investment performance.

Plan Net Position	Fiscal Year	Fiscal Year	Increase /	Percentage
	2012	2011	(Decrease)	Change
Investments at Fair Value	\$18,230,922	\$17,773,297	\$457,625	2.6 %
Other Assets	<u>84,877</u>	<u>110,806</u>	(25,929)	(23.4)%
Total Assets	18,315,799	17,884,103	431,696	2.4 %
Total Liabilities	5,688	13,077	(7,389)	(56.5)%
Total Net Assets	\$18,310,111	\$17,871,026	\$439,085	2.5%

#### **Investment Assets**

EOS is a long-term investor and manages the Plan's assets with long-term objectives in mind. A primary element of the Plan's investment philosophy is to employ a diversification of assets as the best possible way to achieve its goals. The assets of the Plan are currently managed by an investment manager, who employs active and passive management strategies to take advantage of imbalances in the markets. The target asset allocation consists of 44% invested in the domestic equity index, 21% in the international equity index, and 35% in the fixed income index.

The Plan's investment performance for fiscal year 2012 was 1.3%, slightly underperforming its policy benchmark by .03%. The domestic equity index return 1.6% underperformed its benchmark 3.8% by 2.1% for the fiscal year ending June 30, 2012. The international equity index return was (11.2)% and it outperformed its benchmark MSCI All County ex US index by 2.9%. The rate of return of 7.5% for domestic fixed income index of the Plan was in-line with its benchmark, the Barclay's Capital Aggregate Index.

Investments in this report are stated at fair value rather than at cost and include the recognition of unrealized gains and losses in the current period. The rate of return on investments for the year ended June 30, 2012 was 1.3% which is attributed to the underperformance of assets in the domestic equity which were over-weighted in small and mid cap stocks. The international equity portfolio, the actively managed international small-cap manager positively contributed to results by significantly mitigating losses in a falling international stock market and ranking in the 1<sup>st</sup> percentile of its peer group. The annualized rate of return for the three and five year periods ending June 30, 2012 were 12.3% and 0.5%, respectively. The Plan's long-term actuarial investment return assumption is 7.25%.



The Investment Section beginning on page 35 gives detailed information on the Plan's investment policies. See page 42 of this report for charts showing the asset allocation targets established by the Board of Trustees and the actual asset allocation of Plan assets at June 30, 2012.

#### Liabilities

The current liabilities are payables due to retirement benefit expenses, investment management fees and operating expenses of the EOS office. The Plan is administered by the same staff that administers the Employees' Retirement System.

anges in Plan Net Position	Fiscal Year 2012	Fiscal Year 2011	Increase / (Decrease)
Additions			
Employer Contribution	\$997,685	\$957,220	\$40,465
Members Contributions	63,234	100,523	(37,289)
Net Investment Income	205,106	3,489,928	(3,284,822)
Total Additions	1,266,025	4,547,671	(3,281,646)
Deductions			
Retirement Allowances	775,678	816,690	(41,012)
Administrative Expenses	28,242	55,088	(26,846)
Refund of Contributions	23,020		23,020
Total Deductions	\$826,940	\$871,778	(44,838)
Net Decrease	\$439,085	\$3,675,893	(\$3,236,808)

#### **Contributions and Investment Income**

The employer's contribution to the plan in fiscal year 2012 is based on the actuarial valuation report for the year ended June 30, 2011. The negative returns from prior years; increase of active member salaries and retired membership benefit increases for fiscal year 2012 required an employer's contribution this year in the amount of \$997,685. Net investment income increased due to investment performance in all asset classes. Investment expenses were \$20,217 and \$20,999 for fiscal years 2012 and 2011, respectively. The net increase of the plan is contributed to the positive investment performance and an increase of employer contribution.

#### **Retirement Benefits and Administrative Expenses**

The Plan was created to provide lifetime service retirement benefits, survivor benefits and permanent disability benefits to eligible members and their beneficiaries. The cost of such programs includes recurring benefit payments, lump sum death benefits, payments to terminated members, and the cost of administering the Plan.

The primary source of expense during fiscal year 2012 was for the payment of continuing retirement benefits totaling \$775,678, which decreased from \$816,690 for fiscal year 2011.

#### **Requests for Information**

This financial report is designed to provide a general overview of the Plan's finances and to account for the money it receives to the Board of Trustees, the Mayor and City Council, the Plan's membership and the City's taxpayers. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to: The Executive Director, Employees' Retirement System, 7 E. Redwood Street, 12<sup>th</sup> Floor, Baltimore, Maryland 21202.

Elected Officials' Retirement System City of Baltimore, Maryland **STATEMENT OF PLAN NET POSITION** June 30, 2012

Assets Cash and Cash Equivalents		\$	80,920
Receivables: Other Total Receivables	\$ 3,957		3,957
Investments, at Fair Value Domestic equity Fixed income International equity Total Investments Total Assets	8,264,706 6,237,794 3,728,422		8,230,922 8,315,799
Liabilities Investment Management Fees Payable Other	4,698 990		
Total Liabilities Net Assets Held in Trust for Pension Benefits		\$ 1	<u>5,688</u> 8,310,111

The notes to the basic financial statements are an integral part of this statement.

#### Elected Officials' Retirement System City of Baltimore, Maryland **STATEMENT OF CHANGES IN PLAN NET POSITION** For the Year Ended June 30, 2012

Additions Contributions Employer Plan Members	\$    997,685 63,234	\$ 1,060,919
Investment Income: Net appreciation in fair value of investments Interest and dividends Less: investment expenses Net investment income	225,022 301 (20,217)	205,106
Total additions		1,266,025
<b>Deductions</b> Retirement allowances Administrative expenses Refund of member contributions Total deductions	775,678 28,242 23,020	826,940
Net Increase		439,085
Net assets held in trust for pension benefits		
July 1, 2011		17,871,026
June 30, 2012		\$ 18,310,111

The notes to the basic financial statements are an integral part of this statement.

#### 1. Plan Description:

The Elected Officials' Retirement System of the City of Baltimore (EOS) is the administrator of a single employer defined benefit local government retirement plan (the Plan). Established December 5, 1983, the plan covers the Mayor, the Comptroller, and the President and all members of the City Council. Based on criteria established by the Governmental Accounting Standards Board, the EOS is a component unit of the City of Baltimore and is included in the City's financial report as a Public Employee's Retirement System (PERS).

At June 30, 2012, the EOS membership consisted of:

Retirees and beneficiaries currently receiving benefits	23
Active plan members	17
Terminated vested member	1_
Total	

The Plan provides retirement benefits as well as death and disability benefits in accordance with Article 22 of the Baltimore City Code and may be amended by the Mayor and City Council of Baltimore. However, the reduction of benefits is precluded by the City Code. Membership in the Plan is mandatory upon taking the oath of office, unless the elected official is already a member of the Employees' Retirement System of the City of Baltimore.

Post-retirement benefit increases are indexed to future increases in the compensation for the position held by the elected official prior to retirement.

#### 2. Summary of Significant Accounting Policies:

#### Basis of Presentation:

The accounting and financial reporting policies of the EOS included in this report conform to the accounting principles generally accepted in the United States and reporting standards as promulgated by the Governmental Accounting Standards Board, which designates accounting and financial reporting standards applicable to PERS. This report includes solely the accounts of the EOS, a component unit of the City of Baltimore. There are no component units of the EOS based on the nature of operational or financial relationships.

#### Basis of Accounting:

These financial statements have been prepared on the accrual basis of accounting, whereby revenues are recorded when they are earned, expenses are recorded when liabilities are incurred, and investment purchases and sales are recorded as of their trade date. Member contributions are recognized in the period in which the contributions are due. Employer contributions are recognized when due and the employer has made a formal commitment to provide the contributions. Benefits and refunds are recognized when due and payable in accordance with the terms of the Plan.

#### Method Used to Value Investments:

Investments are reported at fair value. Securities traded on national exchanges are valued at the last reported sales price.

#### 3. Contributions:

Plan members are required to contribute 5% of their regular compensation through payroll deduction. The City's annual employer contribution is determined through an actuarial valuation. According to the Plan provisions, Article 22 of the Baltimore City Code, contribution requirements of the Plan members and the City are established and may be amended by the Mayor and City Council. Administrative costs of the Plan are paid from investment earnings.

#### 4. Cash and Investments:

The Plan's cash deposits are entirely covered by federal depository insurance at all times.

The Board of Trustees (the Board) is authorized by the Baltimore City Code to make investments in accordance with the guidelines and limitations set forth in the Code. The Board accomplishes the daily management of the Plan's investments through an external investment advisor who acts as a fiduciary for the Plan and through external investment managers. The Board invests the assets of the Plan using the "prudent person standard" which allows the Board to consider the probable safety of investments, avoid speculative investments, and invest as people of prudence, discretion, and intelligence would in a similar situation. The Board has adopted an investment policy and guidelines to formally document its investment objectives and responsibilities.

The investments of the Plan at June 30, 2012 are categorized, as indicated in the following schedule:

Investments Type	Fair Value
Domestic equity index funds	\$8,264,706
Fixed income index funds	6,237,794
International equity index funds	3,728,422
Money market funds	80,920
Total Investments	18,311,842
Less: Money market funds	80,920
Net total investments	\$18,230,922

Investments of the Plan are made by outside investment managers and are held under a custodial agreement with BNY Mellon Financial Corporation.

#### Foreign Currency Exposure Risk

At June 30, 2012, EOS did not hold any foreign currency or hedging foreign investment positions. EOS does not have a formal policy to limit foreign currency.

#### Interest Rate Risk

Interest rate risk is the risk that changes in interest rates of debt investments will adversely affect the fair value of investments. The Plan has selected the duration method to disclose the exposure to changes in interest rates. The Plan does not have a formal policy to limit interest rate risk.

Investment Type	Fair Value	<u>Duration</u> (in years)
Debt Securities:		
Fixed income index funds	\$6,237,794	3.35
Money market funds	80,920	0.00
Total Debt Securities	<u>\$6,318,714</u>	

#### Credit Risk by Quality

The Plan's investments are not rated for credit risk. The Plan does not have a formal policy to limit credit risk.

#### Concentration of Credit Risk

Concentration of credit risk is the risk of loss attributed to the magnitude of a government's investment in a single issuer. As of June 30, 2012, the EOS has no single issuer that exceeds 5% of total investments. Investments issued or explicitly guaranteed by the U.S. government and investments in mutual funds, external investment pools, and other pooled investments are excluded.

#### 5. Derivatives Instruments

A derivative is a unique and often complex financial arrangement entered into with another party, typically a private-sector financial firm. The value or cash flows of a derivative are determined by how the market prices of the hedged item change. At June 30, 2012 the Elected Officials' Retirement System did not hold derivatives with hedging investment positions.

#### 6. Funding Policy

Funding of the System is accomplished through member and employer contributions, and the investment earnings. The System uses the projected unit credit funding method. The required schedule of funding progress presents multi-year trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability for benefits. A ten year schedule of the funding progress is on page 30 of this report.

#### Funding Progress Schedule

Actuarial Valuation Date	Actuarial Value of Assets (a)	Actuarial Accrued Liability (AAL) Projected Unit Cost (b)	Unfunded (Excess of) AAL (UAAL) (b-a)	Funded Ratio (a/b)	Covered Payroll (c)	UAAL (Excess of) as a Percentage of Covered Payroll ((b-a)/ c)
06/30/12	\$18,502,805	\$16,951,055	\$(1,551,750)	109.2%	\$1,236,2	273 125.5%

The Plan's obligations to its members are based on the actuarial valuation of the assets and liabilities of the Plan. The market value ratio indicates the Plan's ability to pay its obligations in a snapshot in time, such as, June 30, 2012. It does not take into account the increase and decrease of the Plan's assets and liabilities over a multitude of years.

#### Market Value Ratio

Actuarial Valuation Date	Market Value of Assets (a)	Actuarial Accrued Liability (AAL) Projected Unit Cost (b)	Unfunded (Excess of ) ( AAL) Market <u>(b-a)</u>	Market Ratio (a/b)	Covered Payroll (c)	Market (Excess of) as a Percentage of Covered Payroll <u>((b-a)/c)</u>
06/30/12	\$18,310,111	\$16,951,055	\$(1,359,056)	108.0%	\$1,236,273	109.9%

The amortization method and the actuarial assumptions presented below are determined as part of the actuarial valuation dated June 30, 2012. The System's Board of Trustees approved the assumptions but some of the changes regarding interest rates defined by the City of Baltimore Code will require changes to the law. The information presented below is in the required supplementary schedules of this report on page 32.

Actuarial cost method:	Projected unit credit			
Amortization method:	Level dollar, open			
Amortization period:	16-year period that is decreased each year. Effective June 30, 2011.			
Asset valuation method: Actuarial assumptions:	Market value adjusted for investment surpluses and deficits relative to investment assumptions, are recognized over 5 years, but limited to 10% of the market value of assets.			
Investment rate of return: Pre-retirement Post-retirement	7.25%, effective June 30, 2011. 5.0%, effective June 30, 2011.			
Projected salary increases	5.0% compounded annually, effective June 30, 2011.			
Cost-of-living adjustments	5.0% compounded annually, effective June 30, 2011.			

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Elected Officials' Retirement System City of Baltimore, Maryland Required Supplementary Information SCHEDULE OF FUNDING PROGRESS

UAAL (Excess of) as a Percentage of Covered Payroll ((b-a)/c)	50.8 %	(12.6)	(76.4)	(249.9)	(386.5)	(115.5)	(236.5)	(250.4)	74.6	125.5
Covered Payroll ( c )	\$ 1,150,000	1,150,000	963,000	958,000	863,000	1,142,000	1,182,300	1,206,122	1,206,122	1,236,273
Funded Ratio (a/b)	95.7 %	101.0	105.1	117.7	123.5	107.8	83.5	83.8	105.2	109.2
Unfunded (Excess of) AAL (UAAL) (b-a)	\$ 583,832	(145,056)	(735,265)	(2,394,338)	(3,335,067)	(1,319,315)	2,795,986	3,020,307	(899,798)	(1,551,750)
Actuarial Accrued Liability (AAL) Projected Unit Cost (b)	\$ 13,670,218	14,709,287	14,447,285	13,546,610	14,189,037	16,953,276	16,956,537	18,635,853	17,243,299	16,951,055
Actuarial Value of Assets (a)	\$ 13,086,386	14,854,343	15,182,550	15,940,948	17,524,104	18,272,591	14,160,551	15,615,546	18,143,097	18,502,805
Actuarial Valuation Date	6-30-03	6-30-04	6-30-05	6-30-06	6-30-07	6-30-08	6-30-09	6-30-10	6-30-11	6-30-12

#### Elected Officials' Retirement System City of Baltimore, Maryland Required Supplementary Information SCHEDULE OF EMPLOYER CONTRIBUTIONS

Fiscal Year Ended June 30	Annual Required <u>Contributions</u>	Percentage Contributed
2003		N/A
2004	\$407,883	100 %
2005	575,760	100
2006	516,665	100
2007	381,524	100
2008	143,521	100
2009		N/A
2010	339,830	100
2011	957,220	100
2012	997,685	100

See notes to required supplementary information.

#### Elected Officials' Retirement System City of Baltimore, Maryland NOTES TO REQUIRED SUPPLEMENTARY INFORMATION

1. The information presented in the required supplementary schedules was determined as part of the actuarial valuation dated June 30, 2012. Additional information as of the latest actuarial valuation follows:

Actua	arial cost method:	Projected unit credit.	
Amor	tization method:	Level dollar over 16 years.	
Amor	tization period:	16-year period decreased every year, effective June 30, 2011.	
Asse	t valuation method:	Market value adjusted for investment surpluses and deficits relative to investment assumptions, are recognized over 5 years, but limited to 10% of the market value of assets.	
Actua	arial assumptions:		
	Investment rate of return:	7.25%, effective June 30, 2011.	
	Post-retirement increases	5.0%	
	Projected salary increases	5.0% compounded annually.	

- Cost-of-living adjustments 5.0% compounded annually.
- 2. The June 30, 2003 actuarial value of assets is less than the actuarial accrued liability due to unfavorable investment performance. Amortization of the unfunded actuarial liability causes employer contributions to increase by \$126,996, which represents 11% of the covered payroll. The Board of Trustees adopted a change in the mortality rate which decreased the June 30, 2003 unfunded liability by \$871,712 from the prior year.
- 3. As of June 30, 2008, the actuarial liability is less than the actuarial asset value as a result of deferred investment losses. The plan's funding position went from surplus of \$3,335,067 as of June 30, 2007 to a surplus of \$1,319,315 as of June 30, 2008. The actuarial liability increased significantly as payroll growth and retiree cost of living adjustments that track payroll growth were greater than the 6% assumption.
- 4. The June 30, 2009 actuarial value of assets is less than the actuarial accrued liability due to payroll increase and cost of living adjustments for retirees and beneficiaries. Amortization of the unfunded actuarial liability causes employer contributions to increase from \$0 to \$339,830 which represents 81% of the covered payroll. The employer contribution for the June 30, 2009 actuarial valuation is made payable on July 1, 2010.
- 5. The employer's contributions increased from \$339,830 to \$957,220 for the fiscal year ending June 30, 2010 primarily due to demographic experience. The contributions are payable July 1, 2011.
- 6. The June 30, 2011 actuarial assumptions changes are based on the results experience study covering the period July 1, 2006 through June 30, 2010. The System's Board of Trustees approved the assumptions but legislation is pending adoption by the Mayor and City Council of Baltimore City. The employer contributions decreased from \$957,220 to \$419,459, payable July 1, 2012.
- 7. The June 30, 2012 funding position improved from a surplus of \$899,798 as of June 30, 2011 to a surplus of \$1,551,750 as of June 30, 2012. The employer's contribution decreased from \$419,459 to \$306,606 primarily due to gains in actuarial liability resulting from demographic experience and lower than expected salary increases.

Elected Officials' Retirement System City of Baltimore, Maryland SCHEDULE OF ADMINISTRATIVE EXPENSES SCHEDULE OF INVESTMENT EXPENSES SCHEDULE OF PAYMENTS TO CONSULTANTS For the Year Ended June 30, 2012

#### **Schedule of Administrative Expenses**

Administrative expenses	Fees
Actuarial fees	\$22,051
Audit fees	4,200
Dues and membership fees	740
Other professional services	675
Miscellaneous	469
Retirement payroll processing	107
Total administrative expenses	\$28,242

#### **Schedule of Investment Expenses**

Investment expenses	<u>Fees</u>
Investment management fees	\$18,131
Custodial fees	1,086
Investment advisor fees	1,000
Total investment expenses	\$20,217

#### **Schedule of Payments to Consultants**

<u>Firm</u>	Nature of Service	Fees
Cheiron	Actuarial Services	\$22,051
Baltimore City Department of Audits	Financial Audit	4,200
Total payments to consultants		\$26,251

Note: A schedule of fees and commissions is also illustrated in the Investment Section on page 43.

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### **INVESTMENT CONSULTANT'S REPORT**

#### Introduction

This report, prepared for the City of Baltimore Elected Officials' Retirement System (EOS) by Marquette Associates, Inc. is based on information supplied by the System's custodian, Mellon Bank, N.A (Mellon). Mellon provides Marquette Associates, Inc. with beginning and ending market values, cash flows, transactions, and positions for the EOS as well as each manager, where applicable. Mellon audits the information contained in its accounting reports monthly. The rates of return are calculated using a time-weighted rate of return methodology based upon market values. The returns are reported on both net of fees and gross of fees to provide comparisions with the appropriate benchmarks. Investment information is reported to the greatest degree possible in conformance with the presentation standards of Global Performance Investment Standards (GIPS) formerly known as AIMR.

#### **Distinction of Responsibilities**

In recognition of the importance of prudent investment of System assets to both the City and the System's members, the Board, as primary fiduciary of the System, shall periodically review the asset management and actuarial characteristics of the System to ensure that investments are managed in a manner that is consistent with the retirement objectives of the System's members. These responsibilities are detailed in the Investment Guidelines.

The primary investment objectives of the System are to preserve the capital value of the System assets adjusted for inflation, to ensure adequate liquidity to meet benefit liabilities as they fall due, to meet the actuarial interest rate assumptions, and without unduly jeopardizing the above objectives, to exceed the investment return objective by the astute management of System assets.

The investment managers appointed to execute the policy will invest EOS assets in accordance with the policy guidelines and with their judgment concerning relative investment values. In particular, the investment managers are accorded full discretion to: (1) select individual securities, (2) make periodic strategic adjustments to the mix of the common stock and fixed income securities, where applicable, and (3) diversify their portfolios.

#### Investment Asset Allocation Structure

The asset allocation structure is diversified along fixed income and equity. The goal of the asset allocation structure is to provide a favorable rate of return coupled with a prudent level of risk. The table below outlines the current asset allocation structure:



Prepared by Marguette Associates, Inc.

The asset allocation structure further diversified the domestic and international equity asset classes. In domestic equity, the asset allocation has exposure to large, mid and small-cap equity. In international equity, the asset allocation has exposure to large and small equity and emerging markets. The Trustees have employed both active and passive investment strategies to obtain the desired asset allocation mix in the most cost effective and efficient manner.

#### **Investment Objective**

The EOS's investment objective is to outperform the return of a policy portfolio consisting of 44% Russell 3000, 21% MSCI ACWI ex US, and 35% Barclays Capital Aggregate. In addition, the EOS's performance is evaluated relative to the InvestorForce Public Fund Universe, a universe representing the performance of 109 Public Funds. Marquette utilizes the InvestorForce Performance Reporting network, an advanced and comprehensive analysis and performance management platform, comprised of 25 different investment consulting firms located throughout the United States. The Network's statistics consists of 815 total funds totaling \$4 trillion in assets.

#### Market Overview

The fiscal year ended June 30, 2012 was sluggish for the equity markets and a challenging year for international equities in particular. With mounting concerns over the European sovereign debt crisis, the last quarter of the fiscal year detracted from market gains made in the earlier part of 2012. Additionally, the threat of a growth slowdown in China may have placed a damper on investors' spirits in the U.S. as global macroeconomic concerns continued to dominate domestic behaviors. As a result, the domestic stock market as proxied by the Russell 3000 Index returned 3.8% and the international stock market as proxied by the MSCI All Country World ex-US Index returned -14.1%. In domestic markets, large-cap stocks outpaced smaller stocks by wide margins as the search for yield was widespread. Despite historically low yields, fixed income markets performed well due to their perceived lower risk attributes combined with a falling yield environment for longer term bond issues. Fixed income returned 7.5% as proxied by the Barclays Capital Aggregate Index.

#### **Investment Performance**

For the fiscal year ending June 30, 2012, the System posted a 1.3% return which lagged the policy benchmark by 1.6% but outpaced the median public pension fund return. The System made a strong showing in the public fund universe, ranking in the 41<sup>st</sup> percentile. Detracting from results was an overweight exposure to mid- and small-cap stocks versus the Russell 3000 Index. Large-cap stocks outpaced small-cap stocks by a wide margin as evidenced by the 4.4% gain for the Russell 1000 Index versus a negative -2.1% return for the Russell 2000 Index. Within the international equity portfolio, the actively managed international small-cap manager positively contributed to results by significantly mitigating losses in a falling international stock market and ranking in the 1<sup>st</sup> percentile of its peer group.

The market value of the EOS assets ended the 2012 fiscal year with \$18.3 million in total assets, which was an increase of \$0.4 million from the prior fiscal year end. At the end of fiscal year 2012, the System's assets were allocated as follows:

			Fiscal Year Rate of	of Return
	Market Value (in millions)	Percent of Total	EOS	Benchmark
U.S. Equity	\$8.3	45.4%	1.7%	3.8%
International Equity	3.7	20.2%	-11.2%	-14.1%
U.S. Fixed Income	6.2	33.9%	7.5%	7.5%
Cash Equivalents	0.1	0.5%		
Total Fund	\$18.3	100.0%	1.3%	1.6%

Nicholo Roma Bhatty

Nichole Roman-Bhatty Managing Partner Marquette Associates, Inc.

Prepared by Marquette Associates, Inc.

### Elected Officials' Retirement System City of Baltimore, Maryland OUTLINE OF INVESTMENT OBJECTIVES AND POLICIES

#### **Investment Objectives**

The primary investment objectives of the Elected Officials' Retirement System (the Plan) are set forth below. It is recognized that maximizing any one objective may compromise the achievement of other objectives. For example, maximizing liquidity may reduce investment return; seeking maximum investment return may subject capital preservation to higher risk. Accordingly, the investment objectives are given in descending order of priority:

- 1. To preserve the capital value of the Plan adjusted for inflation;
- 2. To ensure adequate Plan liquidity to meet benefit liabilities as they fall due;
- 3. To meet the actuarial interest rate assumptions; and
- 4. Without unduly jeopardizing the above objectives, to exceed the investment return objective by the astute management of funds.

#### **General Investment Policy**

The Elected Officials' Retirement System must comply with investment restrictions imposed by the laws of the City of Baltimore and any other State or Federal laws dealing with investment of public retirement plan assets. The Plan investment managers are expected to familiarize themselves with these laws.

Investment policy for the Plan relates to the portfolio of all assets which comprise the total holdings of the Plan. The Board of Trustees (Board) recognizes that the objective of a sound and prudent policy is to produce investment results that will preserve the assets of the Plan, as well as, to maximize earnings of the Plan consistent with its long-term needs. These long-term needs have been ascertained through various studies performed on behalf of the Board by its actuary and its investment advisor. Investment policy and the long-term average allocation of Plan assets to which they refer are deemed to be consistent with the projected pattern of cash flows to the Plan and its projected benefit payments. Should the projected finances of the Plan change significantly, the applicable Federal or State statutes be amended, or changes in the Plan's asset valuation methods be adopted, these policies and average asset allocations will be reviewed and modified by the action of the Board, if appropriate.

In general, the Board recognizes that large pools of assets must be diversified over different asset classifications in order to reduce risk. The following asset allocation has been established as an overall objective for the total holdings of the Plan:

% of Total Assets <u>at Market Value</u>	
Asset Category	Target
U.S. Fixed Income	35%
U.S. Large Equity	24%
U.S. Mid Equity	10%
U.S. Small Equity	10%
International Large Equity	11%
International Small Equity	10%
Total	100%

### Elected Officials' Retirement System City of Baltimore, Maryland OUTLINE OF INVESTMENT OBJECTIVES AND POLICIES

Within each major security classification, investments should be diversified and excessive concentration in any particular security, company or industry is to be avoided. Detailed guidelines in this regard have been supplied to the Plan's investment managers. Subject to these objectives and guidelines, and the Plan's laws referenced herein, the investment managers shall have full discretion in investment decisions. Managers are advised to notify the Board in writing if these objectives cannot be met or if the guidelines constrict performance, and are encouraged to suggest changes in these guidelines at any time.

#### Proxy Voting

Pursuant to a U.S. Department of Labor directive, the Board of Trustees have a long standing policy that, when solicitations of proxies with respect to securities are received by an investment manager, the decisions as to whether and how to vote such proxies are delegated to that investment manager.

The Board also recognizes, however, that the investment manager's decisions must be made in accordance with applicable legal standards and that the Board has an obligation to ensure that those standards are being observed. Therefore, the Board requests that annually (June 30) each management firm furnish the Plan with a written statement of their policy and practices with respect to the voting of securities held in their employee benefit plan asset portfolios, together with their written assurance that such policies and practices are being followed. These statements and assurances will be included, and will be given appropriate weight, in the Board's continuing evaluation of each manager's overall investment performance.

Elected Officials' Retirement System City of Baltimore, Maryland PORTFOLIO COMPOSITION FAIR VALUE OF INVESTMENTS



(amounts expressed in millions)

	200	)8	2009			2010			2011		2012		12	
Domestic Equity	\$ 10.1	58.7%	\$	6.3	48.8%	\$	6.2	43.7%	\$	7.7	43.0%	\$	8.3	45.4%
Fixed Income	3.4	19.8		4.0	31.0		5.2	36.6	ĺ	6.2	34.6		6.2	33.9
International Equity	3.5	20.4		2.4	18.6		2.8	19.7		3.9	21.8		3.7	20.2
Cash Equivalents	0.2	1.1		0.2	1.6					0.1	0.6		0.1	0.5
Total	\$ 17.2	100.0%	\$	12.9	100.0%	\$	14.2	100.0%	\$	17.9	100.0%	\$	18.3	100.0%

# Elected Officials' Retirement System City of Baltimore, Maryland INVESTMENT RESULTS TIME WEIGHTED RATE OF RETURN, CURRENT VALUE BASIS

		Annualized			
	<u>FY 2012</u>	<u>3 Years</u>	<u>5 Years</u>		
TOTAL PORTFOLIO	1.3 %	12.3 %	0.5 %		
Policy Benchmark	1.6	12.0	1.5		
DOMESTIC EQUITIES	1.7	17.4	N/A		
Russell 3000	3.8	16.7	0.0		
FIXED INCOME	7.5	6.9	N/A		
BarCap Aggregate	7.5	6.9	6.8		
INTERNATIONAL EQUITIES	-11.2	10.3	N/A		
MSCI ACWI ex-US	-14.1	7.4	-4.2		

### Note:

The calculations above were prepared by the Elected Officials' Retirement System's investment advisor, Marquette Associates, Inc., using a time weighted rate of return, based on fair value. The assets were evaluated as a total composite before June 30, 2008, as a result, the five-year rate of returns are unavailable.

The Policy Benchmark is 35% BarCap Aggregate, 44% Russell 3000, 21% MSCI ACWI ex-US.

Elected Officials' Retirement System City of Baltimore, Maryland ASSET ALLOCATION - ACTIVELY MANAGED ACCOUNTS June 30, 2012



Note: For asset allocation purposes, only actively managed accounts are included. Assets in the mutual funds are allocated between domestic equity and domestic fixed income based on the percentage held by the investment managers at June 30, 2012. Assets in the cash reserve are also excluded from this illustration. These assets are for the purpose of providing cash for the payment of benefit and administrative expenses.

Elected Officials' Retirement System City of Baltimore, Maryland SUMMARY SCHEDULE OF FEES AND COMMISSIONS INVESTMENT SUMMARY For the Year Ended June 30, 2012

### **Summary Schedule of Fees and Commissions**

nvestment manager fees:	Assets Under <u>Management</u>	Fees
	\$18,230,922	\$18,131
Other investment service fees: Custodial fees Investment advisor fees Total other investment service fees		1,086 <u>1,000</u> 2,086
Total investment service fees		\$20,217

Note: No broker fees are reported due to the nature of the investments of the EOS.

### Brokerage Commissions

Because of the highly visible nature of the Elected Officials' Retirement System, it is important that the investment managers have as a primary objective to obtain the best execution in all investment transactions. While the managers are permitted to direct a portion of brokerage commissions for research, it is expected that each manager will receive commission discounts which are commensurate with current discount practice. Investment managers are expected to give first preference whenever possible to brokerage firms with offices located in the Baltimore City Metropolitan Area. However, the managers are expected to negotiate commission rates, and local brokerage firms should be given preference only when commission rates and transaction services are competitive with those available from other firms.

## **Investment Summary**

Investments:	!	Fair Value				
Domestic Equity	\$	8,264,706	45 %			
Fixed Income		6,237,794	34			
International Equity		3,728,422	21			
Total Investments	\$	18,230,922	100 %			

Elected Officials' Retirement System City of Baltimore, Maryland INVESTMENT PROFESSIONALS

### **INVESTMENT ADVISOR**

Marquette Associates, Inc. Nichole Roman-Bhatty Chicago, Illinois

### TACTICAL ASSET ALLOCATION

Mellon Capital Management Corp. Brian Hock Pittsburgh, Pennsylvania

### **INTERNATIONAL EQUITY**

Mondrian Investment Group, Inc. Laura Conlon Philadelphia, Pennsylvania

### **CUSTODIAN BANK**

BNY Mellon Asset Servicing Arlene C. Sefcik Pittsburgh, Pennsylvania



#### HEIRON **Classic Values, Innovative Advice**

November 20, 2012

**Board of Trustees** Elected Officials' Retirement System of the City of Baltimore 7 East Redwood Street, 12th Floor Baltimore, Maryland 21202-3470

#### Re: 2012 CAFR

Honorable Members of the Board of Trustees:

Cheiron, Inc. performs an actuarial valuation of the System at the end of each fiscal year. The most recent valuation was as of June 30, 2012, and it determined the employer's contribution for the plan year beginning July 1, 2012. The contribution is determined for the following year and therefore it is our understanding the contribution plus interest will be made during the 2012 fiscal year.

The funding method used in the annual valuation is the Projected Unit Credit Cost method. This method tends to produce a level normal cost (portion of the contribution) as a percentage of covered payroll as long as the average age of active members does not change significantly. The employer's contribution is increased or decreased to amortize the difference between the actuarial value of assets and the actuarial accrued liability as a level dollar amount over a fixed period targeting 100% funding by the fiscal year ending 2028.

Contributions have not consistently reflected level percent of pay because of:

- Volatility in the investment returns of the System
- Differences between actual and assumed pay increases
- Purchases of prior service credit; and
- Sensitivity to elected officials terms of office.

The annual recommended contributions have varied from 0% to 83% of covered payroll.

The valuation is based on actuarial assumptions recommended by the actuary and approved by the Board of Trustees. The assumptions and methods used for funding purposes meet the parameters set for the disclosures presented in the financial section by Governmental Accounting Standards Board (GASB) Statement No. 25. The spread between the interest rate and the salary scale recommended by the actuary has been incorporated into Article 22 of the Baltimore City Code. A review of the actuarial assumptions was completed in 2010 by Cheiron with changes incorporated in the June 30, 2011 valuation. The June 30, 2012 valuation continues to use the assumptions adopted based on this review.

The valuation is based on a closed group of members; no new hires are assumed. The actuarial value of assets equals the market value, adjusted for investment performance above or below the assumed rate of return. Such gains or losses are recognized over a five-year period. The

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Board of Trustees Elected Officials' Retirement System November 20, 2012 Page 2

unrecognized gain or loss is limited to 10% of the market value of assets. In preparing our report, we relied on information (some oral and some written) supplied by the System's staff. This information includes, but is not limited to, plan provisions, employee data, and financial information. We performed an informal examination of the obvious characteristics of the data for reasonableness and consistency in accordance with Actuarial Standards of Practice No. 23.

The assumptions and methods used in determining the assets, liabilities, and the annual required contributions of the employer as defined by the Governmental Accounting Standards Board meet the parameters set by GASB Statement No. 25, *Financial Reporting for Defined Benefit Pension Plans and Note Disclosures for Defined Contribution Plans*. All supporting schedules in the Actuarial Section and the Schedule of Employer Contributions and the Schedule of Funding Progress in the Financial Section have been prepared by the System and reviewed by Cheiron.

We note that GASB has approved new accounting standards for pension accounting for periods beginning after June 15, 2014. This report does not reflect the changes that may be required under the newly approved GASB Statement No. 67.

These results were prepared exclusively for the Elected Officials' Retirement System of the City of Baltimore for the purpose described herein. These results are not intended to benefit any third party, and Cheiron assumes no duty or liability to any such party.

To the best of our knowledge, this report and its contents have been prepared in accordance with generally recognized and accepted actuarial principles and practices which are consistent with the Code of Professional Conduct and applicable Actuarial Standards of Practice set out by the Actuarial Standards Board. Furthermore, as credentialed actuaries, we meet the Qualification Standards of the American Academy of Actuaries to render the opinion contained in this report. This report does not address any contractual or legal issues. We are not attorneys and our firm does not provide any legal services or advice.

Sincerely, Cheiron

Kenneth Kent, FSA, FCA Principal Consulting Actuary

Attachments

Anu Patel, FSA Consulting Actuary



# Elected Officials' Retirement System City of Baltimore, Maryland ACTUARIAL FUNDING METHOD AND ACTUARIAL ASSUMPTIONS

# Actuarial Funding Method

Method of Funding:	the Projected Unit Cred the present value of th less the amount of ant The current Unfunded	ions shown in this report are computed using it method of funding. The Plan's normal cost is ne benefit deemed to accrue in the plan year icipated employee contributions, if applicable. Actuarial Liability is amortized over 10 years. estarted each year. The Trustees can elect to active June 30, 2011				
Asset Valuation:	The actuarial value of assets is equal to market value plus accrued contributions minus/plus the unrecognized gain/loss as of the valuation date. Each year's gain/loss are recognized over 5 years. Investment gains/losses are defined as earnings in excess of 7.25% of the value of the Pension Accumulation Fund at the beginning of the year. The absolute value of the total unrecognized gain/loss is limited to not more or less than 10% of the market value of assets. Effective June 30, 2011.					
Actuarial Assumptions						
Interest:	7.25% compounded an	nually, effective June 30, 2011.				
Expenses:	expenses that are paid	m the funds except investment management from investment earnings. It is assumed that ficient earnings to pay these expenses and nption.				
Salary Scale:	Salary increases are effective June 30, 2011	assumed to be 5% compounded annually,				
Additional Assumptions:						
, testeriar resumptions.	Post Retirement Increase: Pre-retirement	5% compounded annually, effective June 30, 2011.				
	Mortality: Withdrawal:	None None				
	Retirement Age:	The later of (i) completion of				
		current term or, (ii) end of term				
		when first eligible for retirement				
		(16 years of service or age 50				
	Percentage Married:	with 12 years of service). Males: 80%;				
	. croontage martied.	Females: 80%				
	Spouse Age:	A husband is assumed to be four years older than his wife.				
	New Entrants:	No future entrants are assumed.				
	Election Year:	The next election year is assumed to occur in 2016. Elections are then assumed to be held every four years thereafter.				

# Elected Officials' Retirement System City of Baltimore, Maryland ACTUARIAL FUNDING METHOD AND ACTUARIAL ASSUMPTIONS

Sample rates for all mortality, morbidity and retirement decrements for active members are as follows:

		Non-Line- of-Duty	Line- of-Duty	Service
<u>Age</u>	<b>Withdrawal</b>	<b>Disability</b>	Disability	Retirement
25	0	0.0008	0.0002	*
30	0	0.0008	0.0002	*
35	0	0.0012	0.0002	*
40	0	0.0023	0.0003	*
45	0	0.0035	0.0005	*
50	0	0.0057	0.0005	*
55	0	0.0080	0.0008	*
60	1	0.0013	0.0012	*
65	0	0.0014	0.0014	*
69	0	0.0015	0.0015	*

\* Retirement eligibility is based on age and service. Assumed to retire on the later of (1) completion of current term; or (ii) end of term when first eligible for retirement (16 years of service credit or age 50 with 12 years of service credit).

Mortality rates for retired and disabled members and beneficiaries are as follows:

<u>Age</u>	Retirees and E <u>Male**</u>	Beneficiaries <u>Female**</u>	Disabled <u>Male</u>	Members <u>Female</u>
55	0.007268	0.002700	0.006131	0.002541
60	0.013366	0.005408	0.009158	0.004241
65	0.022558	0.010293	0.015592	0.007064
70	0.035261	0.015879	0.027530	0.012385
75	0.057993	0.026691	0.044597	0.023992
80	0.093973	0.046439	0.074070	0.042945

\*\* Rates for individuals who are the age shown as of June 30, 2012.

1994 Uninsured Pensioners Generational Mortality table (Male + 4, Female + 1) with generational projections using 50% of the AA scale projected to 2016 (Effective 6/30/2007).

# Elected Officials' Retirement System City of Baltimore, Maryland SCHEDULE OF ACTIVE MEMBER VALUATION DATA

Valuation Date	Number of Members	Annual Payroll	Annual Average Pay	% Increase in Average Pay
6/30/2003	21	\$1,150,000	\$54,762	
6/30/2004	21	1,150,000	54,762	
6/30/2005	17	958,000	56,353	2.9 %
6/30/2006	17	958,000	56,353	
6/30/2007	15	863,000	57,533	2.1
6/30/2008	17	1,142,000	67,176	16.8
6/30/2009	17	1,182,300	69,547	3.5
6/30/2010	17	1,206,122	70,948	2.0
6/30/2011	17	1,206,122	70,948	
6/30/2012	17	1,263,273	72,722	2.5

Elected Officials' Retirement System City of Baltimore, Maryland SCHEDULE OF RETIREES AND BENEFICIARIES ADDED TO AND REMOVED FROM ROLLS

Average	Annual <u>Allowances</u>	\$ 28,372	28,372	27,203	27,203	26,527	33,857	33,059	37,014	33,995	35,002
% Increase / (Decrease)	Annual <u>Allowances</u>	(8.2) %		7.9		2.9	34.3	2.5	17.3	(8.2)	7.6
Rolls - End of Year	Annual Allowances	\$ 453,958	453,958	489,658	489,658	504,015	677,136	694,230	814,299	747,885	805,051
Rolls	Ň	16	16	18	18	19	20	21	22	22	23
/ed from Rolls	Annual <u>Allowances</u>			27,923						106,833	
Removed from Rolls	Annual <u>No. Allowances</u>			1 27,923						1 106,833	
				63,623 1 27,923		14,357	173,121	17,094	120,069	40,419 1 106,833	36,816
Added to Rolls Removed from Rolls	No			٢		1 14,357	1 173,121	1 17,094	1 120,069	-	1 36,816

\* Includes post-retirement increases.

	The Elected Officials' Retirement System's funding objective is to meet long-term benefit promises through contributions which spread the cost over the employees' service base. If the contributions to the System are soundly executed, the System will pay all promised benefits when due - the ultimate test of financial soundness.	A short-term solvency test is one means of examining a System's progress under its funding program. In a short-term solvency test, the Plan's present assets are compared with: 1) Active member contributions on deposit; 2) The liabilities for future benefits to present retired lives; 3) The liabilities for future benefits to terminated vested members; and 4) The liabilities for service already rendered by active members. In a system which has been following the discipline of allocating cost on a consistent basis to valuation years, the liabilities for active members. In a system which (liability 1), the liabilities for future benefits to present retired lives (liability 2), and the liabilities for future benefits to terminated vested members (liability 3) will be fully covered by present assets (except in rare circumstances). In addition, the liabilities for service already rendered by active members (liability 4) will be partially covered by the remainder of present assets. Generally, the funded portion of liability 4 will increase over time. Liability 4 being fully funded is rare.			Portion of Accrued Liabilities Valuation Covered by Reported Assets	Assets (1) (2) (3) (4)	\$13,086,386 100 % 100 % 87.6 % 14 854 343 100 100 100 % 102 6	100	15,940,948 100 100 100 141.9 17,524,104 100 100 100 % 163.2	100 100 100	14,160,551 100 100 100 56.3 15,615,546 100 100 100 49.0	100 100 100 1	100 100 100
objective is to meet long-term benefit   o the System are soundly executed, t	g objective is to meet long-term ben to the System are soundly execut	mining a System's progress under in ther contributions on deposit; 2) The nembers; and 4) The liabilities for se to n a consistent basis to valuation to a consistent basis to valuation seent retired lives (liability 2), and the seent retired lives (liability 2), and the seent retired lives (liability 2). In the remainder of present assets. Ge	r of liabilities 1 through 4.	d Liabilities For. (3) Active Members	Terminated (Employer Vested Financed	Members Portion)	\$ 4,709,411 5 550 135	5,277,017	5,709,514 \$1,126,466 5,273,171		312,704 6,405,110 317 461 5,926,106		-
ement System Iand	The Elected Officials' Retirement System's funding the employees' service base. If the contributions ultimate test of financial soundness.	test is one means of exar mpared with: 1) Active mer nefits to terminated vested n e discipline of allocating cos es for future benefits to pre covered by present assets vill be partially covered by the nded is rare.	The schedule below illustrates the System's history of liabilities 1 through 4.	) Aggregate Audrace	ve Retirees ber and	utions Beneficiaries	.485 \$8,357,322 485 8.461.667		,887 7,135,209 314 7.156.086	~	094 9,488,629 536 11 658 750		
Elected Officials' Retirement System City of Baltimore, Maryland SOLVENCY TEST	The Elected Officials' Retirement S the employees' service base. If th ultimate test of financial soundness.	A short-term solvency test is one present assets are compared with liabilities for future benefits to term has been following the discipline o (liability 1), the liabilities for future (liability 3) will be fully covered by members (liability 4) will be partial Liability 4 being fully funded is rare.	The schedule below illu	(1)	Active Valuation Member	Date Contributions	6/30/2003 \$ 603,485 6/30/2004 607,485		6/30/2006 701,887 6/30/2007 633.314		6/30/2009 750,094 6/30/2010 733 536		
				52									

### Elected Officials' Retirement System City of Baltimore, Maryland ANALYSIS OF FINANCIAL EXPERIENCE

### Gains and Losses in Accrued Liabilities During Fiscal Year Resulting from Differences Between Assumed Experience and Actual Experience

Type of Activity	Gain or (Loss) for Year 2011	Gain or (Loss) for Year 2012
Age and Service Retirements	\$ 11,026	\$ 17,995
If members retire at older ages or with lower final average pay than assumed, there is a gain. If younger ages or higher pays, a loss.		
Disability Retirements	3,445	2,217
If disability claims are less than assumed, there is a gain. If more claims, a loss.		
Death-in-Service Benefits		
If survivor claims are less than assumed, there is a gain. If more claims, a loss.		
Withdrawal From Employment		221,632
If more liabilities are released by withdrawals than assumed, there is a gain. If smaller releases, a loss.		
Pay Increases	1,049,306	137,285
If there are smaller pay increases than assumed, there is a gain. If greater increases, a loss.		
Investment Income	2,440,107	(1,078,075)
If there is greater investment income than assumed, there is a gain. If less, a loss.		
Death After Retirement	149,107	(186,615)
If retirees live longer than assumed, there is a loss. If not as long, a gain.		
New Entrants	(346,312)	(28,025)
New entrants create a loss because they were not assumed in the previous evaluation.		
Assumption and Method Changes Changes due to assumption changes and/or changes in accounting and liability.	1,634,024	
Other		
Miscellaneous gains and losses resulting from data adjustments, timing of financial transactions, valuation methods, etc.		1,066,536
Gains During Year From Financial Experience	\$ 4,940,703	\$ 152,950

#### 1. **EFFECTIVE DATE:**

The Elected Officials' Retirement System (EOS) was established by City Ordinance effective December 5, 1983, and has been amended periodically.

### 2. MEMBERSHIP AND SERVICE CREDIT:

- (A) An elected official, who is not a member of the Employees' Retirement System of the City of Baltimore, automatically becomes a member of the EOS upon taking the oath of office.
- (B) An elected official, who is a member of the Employees' Retirement System of the City of Baltimore, has the option within 120 days of taking the oath of office, to become a member of the EOS.
- (C) Provided a claim is filed with the Board of Trustees within six months after becoming a member, the member is eligible to receive credit for all previous service as an elected official of Baltimore City, as a member of a Maryland State retirement system, or as a member of a Baltimore City retirement system.

#### 3. CONTINUED MEMBERSHIP:

A member of the EOS has the option to continue membership in the System following his leaving office or the end of the term of office for which he was last elected, provided he continues to contribute both the employer and member contributions.

### 4. MEMBER CONTRIBUTIONS:

Members are required to contribute 5% of their salary. However, no contributions shall be made after the member has attained age 60 and has acquired 35 years of service credit in the EOS.

If a member transfers prior City service or State service, he must pay the equivalent of such past member contributions.

### 5. MILITARY SERVICE CREDIT:

- (A) Military Service Prior to Employment: A maximum of three years service credit is granted provided:
  - (1) the member retires; and
  - (2) benefits due to military service credit have not been or will not be received from any other retirement system, except social security benefits and certain military benefits.
- (B) Military Service Within Employment: Upon retirement or death, any member who had a break in employment due to military duty, shall receive service for the period of absence as provided by the Veterans' Re-employment Rights Act and the Uniformed Services Employment and Reemployment Rights Act of 1994.

## 6. SERVICE RETIREMENT:

#### (A) **Eligibility Requirements**:

- (1) Acquired 12 or more years of service and attained age 50; or
- (2) Acquired 16 years of service, regardless of age.
- (B) Benefit Amount: An annual maximum service allowance equaling 2.5% of the current annual earnable compensation of the position held by the member multiplied by the number of years of the member's service credit. The allowance will consist of:

- (1) an annuity equal to the actuarial equivalent of the member's accumulated contributions at the time of retirement; and
- (2) a pension, equal to the maximum allowance less the annuity described in (1) above.

## 7. NON-LINE-OF-DUTY DISABILITY RETIREMENT BENEFIT:

- (A) Eligibility Requirements: Five years of service, and determination by a hearing examiner to be mentally or physically incapacitated for the performance of duties as an elected official, and that such incapacity is likely to be permanent.
- (B) Benefit Amount: An annual maximum retirement allowance equal to the greater of:
  - (1) the member's annual maximum service retirement allowance; or
  - (2) a retirement allowance totaling 25% of the member's current annual earnable compensation.
- (C) **Offset to Retirement Allowance:** This benefit is offset by workers' compensation received on account of the same disability.

### 8. LINE-OF-DUTY DISABILITY BENEFIT:

- (A) Eligibility Requirements: Immediate eligibility upon membership in the System and determination by a hearing examiner to be totally and permanently incapacitated for the further performance of duty, and the incapacity resulted from an accident occurring while in the actual performance of such duty at definite time and place without willful negligence.
- (B) Benefit Amount: An annual maximum retirement allowance consisting of:
  - (1) an annuity equal to the actuarial equivalent of the member's accumulated contributions; plus
  - (2) a pension equaling 66.667% of the member's current annual earnable compensation.
- (C) Offset to Retirement Allowance: This benefit is offset by workers' compensation received on account of the same disability.

### 9. DEFERRED VESTED RETIREMENT BENEFIT:

- (A) Eligibility Requirements: A member who has:
  - (1) Acquired 12 or more years of service, but less than 16 years of service, and
  - (2) Left office and has not attained age 50; and
  - (3) Elected to leave his or her accumulated contributions with the System.
- (B) **Benefit Amount:** Upon attaining age 50, the member is entitled to receive an annual maximum service allowance equaling 2.5% of the member's current annual earnable compensation multiplied by the number of years of the member's service credit. The allowance will consist of:
  - (1) an annuity equal to the actuarial equivalent of the member's accumulated contributions at the time of retirement; and
  - (2) a pension, equal to the maximum service allowance less the annuity described in (1) above.

# 10. MAXIMUM ALLOWANCE AND OPTIONAL METHODS OF RECEIVING BENEFIT PAYMENTS:

(A) Maximum Allowance: Upon retiree's death, 40% of retiree's maximum allowance to unremarried spouse or dependent children until the last dies or attains age 18 (age 22 if full time student). All other options result in a lesser amount paid.

- (B) **Reserve Guarantee Option**: Upon retiree's death, cash refund to retiree's designated beneficiary based on present value of allowance at retirement less payments made.
- (C) **100% Joint and Survivor Option**: Upon retiree's death, 100% of member's allowance to continue to designated beneficiary.
- (D) **50% Joint and Survivor Option**: Upon retiree's death, 50% of member's allowance to continue to designated beneficiary.
- (E) 100% Joint and Survivor "Pop-Up" Option: Upon retiree's death, 100% of member's allowance continues to the designated beneficiary. However, should the designated beneficiary predecease the retired member, the retiree immediately begins to receive the maximum retirement allowance; the retiree may not designate another beneficiary and no survivorship benefits are paid on the death of the retiree.
- (F) 50% Joint and Survivor "Pop-Up" Option: Upon retiree's death, 50% of member's allowance continues to the designated beneficiary. However, should the designated beneficiary predecease the retired member, the retiree immediately begins to receive the maximum retirement allowance; the retiree may not designate another beneficiary and no survivorship benefits are paid on the death of the retiree.
- (G) **Specific Benefit Option:** Upon the retiree's death and subject to the approval of the Board of Trustees, the member's designated beneficiary will receive:
  - (1) a specific lump sum amount; or
  - (2) a specific periodic allowance.

These options are available for service, non-line of duty disability, and line-of-duty disability retirement. Within 30 days after retirement, the retired member may change any option and/or the designated beneficiary.

### 11. NON-LINE-OF-DUTY DEATH BENEFIT:

### (A) **Eligibility Requirements**:

- (1) Member dies while serving as an elected official for Baltimore City; or
- (2) Retiree dies within 30 days after retiring on account of service, non-line-of-duty disability, or line-ofduty disability; or
- (3) Retiree who postpones receipt of a retirement allowance until reaching age 50 and dies within 30 days after reaching age 50.

### (B) Benefit Amount:

(1) 100% Joint and Survivor benefit:

Provided the member was eligible for a service retirement at the time of death, the 100% Joint and Survivor Option shall be paid to:

- (a) The member's designated beneficiary spouse to whom the member was married for at least one year immediately prior to the date of death; or
- (b) The member's parent(s).

### (2) Lump Sum Benefit:

If not eligible under (1) above, a lump sum benefit consisting of the member's accumulated contributions, and if the member has acquired more than one year of service, 50% of the member's current annual earnable compensation, payable to:

- (a) the member's designated beneficiary; or
- (b) a beneficiary as specified by the plan provisions.

### (C) Offset to Retirement Allowance: This benefit is offset by:

- (1) workers' compensation received on account of the same disability or death; and
- (2) any allowance paid by this System and received by the retired member or former member before the date of death.

#### 12. LINE-OF-DUTY DEATH BENEFIT:

### (A) Eligibility Requirements:

- (1) A determination by a hearing examiner, that the member's death occurred from the natural and proximate result of the actual performance of duty and without willful negligence on the part of the member; or
- (2) A member has been granted a line-of-duty disability and dies from injuries that caused or contributed to the member being awarded the line-of-duty disability.

#### (B) **Benefit Amount:** The benefit consists of:

- (1) a refund of the member's accumulated contributions and interest payable to the member's designated beneficiary or the beneficiary specified by the plan provisions; and
- (2) an annual pension of 100% of the member's current annual earnable compensation payable to:
  - (a) the member's surviving spouse, to continue for life or remarriage;
  - (b) if there is no surviving spouse, or if the spouse dies or remarries, then to the member's child or children, equally, until age 18 (age 22 if a full-time student); or
  - (c) if there is no surviving spouse or minor child surviving, then to the member's dependent father and mother, who are designated beneficiaries, to continue for life, in the percentages designated by the member.
- (C) Offset to Retirement Allowance: This benefit is offset by workers' compensation received on account of the same disability or death.

## 13. CURRENT ANNUAL EARNABLE COMPENSATION AND POST-RETIREMENT BENEFIT INCREASES:

Retirement allowances are based upon the current annual earnable compensation authorized for that elected position and shall include any future increases occurring after the retirement of the official, which shall, after retirement, index benefits paid under the EOS subject to applicable reduction for any optional retirement allowance selection.

### 14. REFUND OF MEMBER CONTRIBUTIONS:

The member upon leaving office for any reason is entitled to a refund of the member's accumulated contributions and interest, if not eligible for any other benefits.

### 15. FORFEITURE OF BENEFITS:

If a member should be convicted of a job-related offense committed in the performance of his duties as an elected official of the City of Baltimore and committed against the City of Baltimore, no benefits provided by the EOS shall be paid to the member or his beneficiary. If the member or his beneficiary is receiving any benefits at the time of conviction, all benefit payments will cease. The member or his beneficiary shall only be entitled to the return of the member's accumulated contributions and interest less any benefit payments made.

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Elected Officials' Retirement System CITY OF BALTIMORE, MARYLAND Comprehensive Annual Financial Report YEAR ENDED JUNE 30, 2012

#### Elected Officials' Retirement System City of Baltimore, Maryland STATISTICAL SECTION SUMMARY

The statistical section of the Elected Officials' Retirement System's (System) comprehensive annual financial report presents detailed information as a context for helping the readers understand the information in the financial statements, notes disclosures, required supplementary information and the System's overall financial health for the last ten fiscal years. The information presented in this section is listed below.

#### Financial Trends

Changes of Plan Net Position schedules detail the System's financial performance from year to year.

#### **Revenue Capacity**

The Revenue by Source schedule list the different income streams of the System.

#### **Expenses Capacity**

The Expense by Type schedules contains information about the major costs of the System.

#### Demographic Information

The demographic schedules consist of various membership information used by the Actuary to determine or monitor the demographic assumptions. The tables which are used to compare current assumptions with actual experience to determine recommended assumption changes include:

- The Schedule of Active Members by Years of Service, which provides active membership information including the average service credit and member's age for each fiscal year;
- The Schedule of Retirees by Attained Age and Type of Retirement, provides the number of retirees by age and the type of retirement, and
- The Schedule of Beneficiaries By attained Age and Type of Retirement that provides membership information on beneficiaries by age and type of the member's retirement.

**Benefit Expenses by Type**: is a report of benefit related expenses by the type of retirement and payment for each year of service.

Average Monthly Benefit Payments: is a schedule of monthly benefit payments based on years of credited service. For each year, the schedule provides the average monthly benefit payment, average final compensation and number of retirees grouped in years of credited service.

Additions	2003	2004	2005	2006	2007
Contributions Employer Plan members Total contributions	\$ 56,968 56,968	\$ 407,883 59,198 467,081	\$ 575,760 50,494 626,254	\$ 516,665 47,951 564,616	\$ 381,524 46,197 427,721
Investment Income Net appreciation in fair value of investments Interest, dividends, and real estate income Less: investment expenses Net investment income	(144,676) 233,712 (20,239) 68,797	1,381,519 346,112 (27,464) 1,700,167	1,206,618 65,903 (11,949) 1,260,572	1,718,330 15,204 (12,149) 1,721,385	3,075,073 29,617 (24,959) 3,079,731
Total additions	125,765	2,167,248	1,886,826	2,286,001	3,507,452
<b>Deductions</b> Retirement allowances Adminstrative expenses Death Benefits Refund of Contributions	477,785 28,666	456,453 15,412 471 865	475,651 29,239 35,606 540,406	491,003 30,837 521 840	501,041 25,800
rotar deductions Net increase (decrease)	(980,686)	1,695,383	340, <u>430</u> 1,346,330	1,764,161	2,980,611
Net assets held in trust for pension benefits					
Beginning Balance	11,905,960	11,525,274	13,220,657	14,566,987	16,331,148
Ending Balance	\$ 11,525,274	\$ 13,220,657	\$ 14,566,987	\$ 16,331,148	\$ 19,311,759

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Elected Officials' Retirement System City of Baltimore, Maryland Statement of Changes in Plan Net Position For the Last Ten Fiscal Years

Additions	2008	2009	2010	2011	2012
Employer Plan members Total contributions	\$ 143,521 103,757 247,278	\$ 58,617 58,617	\$ 339,830 59,358 399,188	\$ 957,220 100,523 1,057,743	\$ 997,685 63,234 1,060,919
Investment Income Net appreciation in fair value of investments Interest, dividends, and real estate income Less: investment expenses Net investment income	(1,588,540) 25,680 (25,160) (1,588,020)	(3,656,082) 2,030 (19,314) (3,673,366)	1,691,314 352 (4,806) 1,686,860	3,510,101 826 (20,999) 3,489,928	225,022 301 (20,217) 205,106
Total additions	(1,340,742)	(3,614,749)	2,086,048	4,547,671	1,266,025
Deductions Retirement allowances Adminstrative expenses	689,232 25,618	685,848 30,849	736,426 27,719	816,690 55,088	775,678 28,242
Deally Dements Refund of Contributions Total deductions	24,193 739,043	27,298 743,995	764,145	871,778	23,020 826,940
Net increase(decrease)	(2,079,785)	(4,358,744)	1,321,903	3,675,893	439,085
Net assets held in trust for pension benefits					
Beginning Balance	19,311,759	17,231,974	12,873,230	14,195,133	17,871,026
Ending Balance	\$ 17,231,974	\$ 12,873,230	\$ 14,195,133	\$ 17,871,026	\$ 18,310,111

Elected Officials' Retirement System City of Baltimore, Maryland Statement of Changes in Plan Net Position For the Last Ten Fiscal Years

# Elected Officials' Retirement System City of Baltimore, Maryland REVENUES BY SOURCE

Employer Contributions:										
Fiscal Year	Net Investment Income	Amoun	t % of Covered Payroll	Member Contributions	Total					
2003	\$ 68,797		n/a	\$ 56,968	\$ 125,765					
2004	1,700,167	\$ 407	883 35.4%	59,198	2,167,248					
2005	1,260,572	575	760 60.0	50,494	1,886,826					
2006	1,721,385	516	665 53.9	47,951	2,286,001					
2007	3,079,731	381	524 44.2	46,197	3,507,452					
2008	(1,588,020)	143	521 12.6	103,757	(1,340,742)					
2009	(3,673,366)		n/a	58,617	(3,614,749)					
2010	1,686,860	339	830 28.2	59,358	2,086,048					
2011	3,489,928	957	220 377.0	100,523	4,547,671					
2012	205,106	997	685 80.7	63,234	1,266,025					

Note: Employer contributions were made in accordance with actuarially determined contribution requirements.

# Elected Officials' Retirement System City of Baltimore, Maryland EXPENSES BY TYPE

Fiscal Year	 Benefits	F	Refunds	inistrative penses	Total	
2003	\$ 477,785			\$ 28,666	\$	506,451
2004	456,453			15,412		471,865
2005	475,651	\$	35,606	29,240		540,497
2006	491,003			30,837		521,840
2007	501,041			25,800		526,841
2008	689,232		24,193	25,618		739,043
2009	685,848		27,298	30,849		743,995
2010	736,426			27,719		764,145
2011	816,690			55,088		871,778
2012	775,678		23,020	28,242		826,940

## Elected Officials' Retirement System City of Baltimore, Maryland SCHEDULE OF BENEFIT RECIPIENTS BY ATTAINED AGE AND TYPE OF RETIREMENT SCHEDULE OF ACTIVE MEMBERS BY YEARS OF SERVICE

	Number of	Type of Retirement* <u>Retirees</u> Beneficiaries				
Age	Recipients	<u>0</u>	<u>0</u>	5		
45-49	1	1				
50-54	1	1				
55-59	1	1				
60-64	8	7	1			
65-69	4	3	1			
70-74	2	2				
75 and up	6	3	2	1		
Totals	23	18	4	1		
Retired Members	18	18				
Average Annual Benefit	\$35,741	\$35,741				
Beneficiaries	5		4	1		
Average Annual Benefit	\$32,344		\$32,672	\$31,034		

# Schedule of Benefit Recipients by Attained Age and Type of Retirement

\*Type of Retirement:

0 - Normal retirement for age and service

5 - Non-line of duty death, member eligible for service retirement at death

	Schedule of Active Members by Years of Service									
Years of Credited <u>Service</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	2007	2008	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>
0-1			3	3		4	4	1		2
2-4	4	4			3	3	2	4	5	5
5-9	8	9	7	2	1			2	2	1
10-14	5	4	2	7	7	6	5	5	2	1
15-19	2	2	1	1	1		1	1	5	6
20-24	2	1	3	3	2	3	2	2	2	
25+		1	1	1	1	1	3	2	1	2
Total Members	21	21	17	17	15	17	17	17	17	17
Average Service Credit	10.50	11.60	11.76	12.76	14.92	11.12	13.18	12.66	12.77	11.95
Average Age	51.00	52.00	51.71	52.71	54.03	53.94	54.94	56.15	55.48	54.27

# Schedule of Active Members by Years of Service

# Elected Officials' Retirement System City of Baltimore, Maryland BENEFIT EXPENSES BY TYPE

		Age and Service Benefits:		Death Benefits:				
Fiscal Year Ending	F	Retirees	Be	neficiaries	Non Line-of- Duty	Ter	mination	 Total
2003	\$	384,694	\$	93,091				\$ 477,785
2004		340,443		116,010				456,453
2005		359,962		115,689				475,651
2006		375,314		115,689				491,003
2007		385,352		115,689				501,041
2008		543,705		145,527				689,232
2009		533,779		152,069		\$	27,298	713,146
2010		578,534		157,892				736,426
2011		658,798		157,892				816,690
2012		589,657		186,021				775,678

# Elected Officials' Retirement System City of Baltimore, Maryland AVERAGE MONTHLY BENEFIT PAYMENTS

Retirement Effective Dates		Years	s of Credited So	ervice	
From July 1, 2003 to June 30, 2012	<u>5-10</u>	<u>11-15</u>	<u>16-20</u>	21-25	26-30
Period 7/1/03 to 6/30/04 No r	etirements for t	nis period.			
Period 7/1/04 to 6/30/05: Average Monthly Benefit Average Current Compensation Number of Active Retirees		\$816 21,266 3			
Period 7/1/05 to 6/30/06 No 1	etirements for t	nis period.			
Period 7/1/06 to 6/30/07 Average Monthly Benefit Average-Average Final Comper Number of Active Retirees	nsation			\$    2,395 28,735 1	
Period 7/1/07 to 6/30/08: Average Monthly Benefit Average Current Compensation Number of Active Retirees		\$ 4,933 59,196 1			
Period 7/1/08 to 6/30/09: Average Monthly Benefit Average Current Compensation Number of Active Retirees *QDRO	I	\$     956 11,468 1			
Period 7/1/09 to 6/30/10: Average Monthly Benefit Average Current Compensation Number of Active Retirees	I				\$ 8,324 151,700 1
Period 7/1/10 to 6/30/11: Average Monthly Benefit Average Current Compensatior Number of Active Retirees	1				3,368 40,419 1
Period 7/1/11 to 6/30/12: Average Monthly Benefit Average Current Compensatior Number of Active Retirees	1				3,068 36,816 1
Period 7/1/03 to 6/30/12: Average Monthly Benefit Average Current Compensatior Number of Active Retirees	1	\$    6,705 80,460 5		\$    2,395 28,740 1	\$    4,920 59,040 3



# **Elected Officials' Retirement System**

City of Baltimore, Maryland 7 E. Redwood Street 12th and 13th Floors Baltimore, Maryland 21202 443-984-3180

